THE CENTER
FOR EFFECTIVE
PHILANTHROPY
CEP

Funder Support during the COVID-19 Pandemic
This survey should take approximately 15-20 minutes to complete.
Please complete this survey by **February 19, 2021**.

Introduction

Thank you for your participation in this research study conducted by the Center for Effective Philanthropy. We know that due to ongoing crises, nonprofit leaders have faced unprecedented strain over the past year. We appreciate your time and effort to complete this survey. To thank you for your time, at the end of the survey we will redirect you to a new link so we can send you a $30 digital gift card to Bookshop.org – an online bookstore that supports local, independent bookstores. The link will take you to a separate survey; the email address you provide in that separate survey will not be connected to the rest of your survey responses.

In this survey, we will be asking you to share how your organization and those your organization serves have been impacted by the crises of the past year, whether funders have changed the way they support your organization, and what assistance your organization still needs.

Your responses to this survey will be kept **completely confidential**. When results of this survey are shared:
- All numeric rating responses to this survey will be reported in aggregate.
- If we quote part of your response to an open-ended question, we will mask all identifying information in the quote to thoroughly protect your anonymity.

Instructions
- **Please do not use the forward and back buttons on your browser's navigation bar** to move forward and back in the survey. Instead, use the directional buttons at the bottom of each screen.
- **To stop and continue the survey at a future time**, close your browser and use the survey link found in your email to resume the survey.

YOUR ORGANIZATION'S FUNDING SOURCES

1. Did your organization receive grants from staffed foundations in 2020?

   ☐ Yes

   ☐ No

2. *(Display only if "Yes" was selected in the previous question.)* From approximately how many staffed foundations did your organization receive grants in 2020?

   ☐ 1 staffed foundation

   ☐ 2-10 staffed foundations

   ☐ More than 10 staffed foundations

3. Did your organization receive grants from government sources (whether local, state, or federal) in 2020?

   ☐ Yes

   ☐ No

4. Did your organization receive gifts from individual donors in 2020?

   Please keep in mind the following definition of **individual donors**: individuals who give to your organization directly or give to your organization through donor-advised funds.

   ☐ Yes

   ☐ No

5. *(Display only if "Yes" was selected in the previous question.)* Did any of your organization's individual donors in 2020 give at or above a giving level of $7,500 per year?

   ☐ Yes

   ☐ No

6. *(Display only if "Yes" was selected two questions prior.)* Did any of your organization's individual donors in 2020 give through a donor-advised fund (DAF)?

   ☐ Yes

   ☐ No

   ☐ Not sure

7. Did your organization have an earned revenue stream in 2020 (e.g., fee for service, ticket sales, or contracts)?

   ☐ Yes

   ☐ No

8. Of the following sources of funding, which comprised the biggest portion of your organization's overall revenue in 2020? *(Display only the sources of funding that were selected in previous questions.)*

    ☐ Grants from staffed foundations

    ☐ Grants from government sources

    ☐ Gifts from individual donors

    ☐ Earned revenue

    ☐ Other (*please specify:* _____)

9. Before the COVID-19 pandemic began, did your organization have reserve funds (e.g., emergency fund or board designated reserves)?

    ☐ Yes (*please estimate the number of months' worth of operating expenses that your organization had in reserve funds at that time:* _____) *(valid number >= 0)*

    ☐ No

IMPACT OF COVID-19 ON YOUR ORGANIZATION

10. Please estimate how much of a positive or negative impact the COVID-19 pandemic is currently having, overall, on your organization.

    ☐ Significant positive impact

    ☐ Moderate positive impact

    ☐ Little positive impact

    ☐ No positive or negative impact

    ☐ Little negative impact

    ☐ Moderate negative impact

    ☐ Significant negative impact

11. *(Display only if "Significant," "Moderate," or "Little positive impact" are selected in the previous question.)* Please explain how the COVID-19 pandemic is currently having a positive impact on your organization.

    _____
    _____
    _____

12. *(Display only if "Significant," "Moderate," or "Little negative impact" are selected two questions prior.)* Please explain how the COVID-19 pandemic is currently having a negative impact on your organization.

    _____
    _____
    _____

13. In 2020, did your organization have to take any of the following actions?

	Yes, my organization had to take this action	**No**, my organization did not have to take this action
Reduced programs or services	☐	☐
Altered your program offerings	☐	☐
Laid off employees	☐	☐
Furloughed employees (i.e., temporarily laid off employees)	☐	☐
Reduced staff hours	☐	☐
Reduced wages	☐	☐
Reduced employee benefits	☐	☐
Reduced operational costs (e.g., rent, utilities, IT)	☐	☐
Drew from reserves (e.g., emergency fund, board designated reserves, etc.) *(Display only if the organization had reserve funds before the COVID-19 pandemic began.)*	☐	☐
Took out a line of credit	☐	☐
Held virtual fundraisers	☐	☐
Merged with another nonprofit organization	☐	☐
Other (*please specify: _____*)	☐	☐

14. Do you expect that your organization will have to take any of the following actions in 2021? *(Display only the responses that were not selected in the previous question.)*

	Yes, I expect that my organization will take this action	**No**, I do not expect that my organization will take this action	I'm **not sure** whether my organization will take this action
Reduce programs or services	☐	☐	☐
Alter your program offerings	☐	☐	☐
Lay off employees	☐	☐	☐
Furlough employees (i.e., temporarily lay off employees)	☐	☐	☐
Reduce staff hours	☐	☐	☐
Reduce wages	☐	☐	☐
Reduce employee benefits	☐	☐	☐
Reduce operational costs (e.g., rent, utilities, IT)	☐	☐	☐
Draw from reserves (e.g., emergency fund, board designated reserves, etc.)	☐	☐	☐
Take out a line of credit	☐	☐	☐
Hold virtual fundraisers	☐	☐	☐
Merge with another nonprofit organization	☐	☐	☐
Shut down or cease operations due to lack of funds	☐	☐	☐
Other (*please specify:* _____)	☐	☐	☐

15. *(Display only if "Reduced programs or services" or "Altered your program offerings" was selected two questions prior.)* How has the COVID-19 pandemic affected your organization's ability to offer its programs and services?

_____
_____
_____

16. *(Display only if "Furloughed employees" was selected three questions prior.)* Has your organization been able to bring back any furloughed employees?

☐ Yes, we have been able to bring back <u>all</u> furloughed employees.

☐ Yes, we have been able to bring back <u>some</u> furloughed employees.

☐ No, we have not been able to bring back any furloughed employees.

17. *(Display only if "Shut down" was selected three questions prior.)* By when do you predict your organization will shut down due to lack of funds?

☐ In less than 3 months

☐ In 3 to 6 months

☐ In 6 to 12 months

☐ In more than 12 months

☐ Not sure

18. Overall, did the demand for your programs and services change in 2020 as compared to 2019?

☐ Yes, overall, demand for my organization's programs and services <u>increased</u> in 2020.

☐ Yes, overall, demand for my organization's programs and services <u>decreased</u> in 2020.

☐ No, overall, demand for my organization's programs and services did <u>not change</u> in 2020.

19. Overall, did your organization's costs change in 2020 as compared to 2019?

☐ Yes, overall, my organization's costs <u>increased</u> in 2020.

☐ Yes, overall, my organization's costs <u>decreased</u> in 2020.

☐ No, overall, my organization's costs did <u>not change</u> in 2020.

20. Overall, did your organization's revenue change in 2020 as compared to 2019?

☐ Yes, overall, my organization's revenue <u>increased</u> in 2020.

☐ Yes, overall, my organization's revenue <u>decreased</u> in 2020.

☐ No, overall, my organization's revenue did <u>not change</u> in 2020.

21. *(Display only if the organization has an earned revenue stream, receives foundation funding, receives government grants, or receives gifts from individual donors.)* Did your organization's revenue from the following sources change in 2020 as compared to 2019?

	Revenue from this source **increased**	Revenue from this source **decreased**	Revenue from this source did **not change**
Earned revenue *(Display only if the organization has an earned revenue stream.)*	☐	☐	☐
Grants from staffed foundations *(Display only if the organization receives foundation funding.)*	☐	☐	☐
Grants from government sources *(Display only if the organization receives government grants.)*	☐	☐	☐
Gifts from individual donors *(Display only if the organization receives gifts from individual donors and the respondent did NOT select "Yes" for the question about individual donors at or above a giving level of $7,500 per year.)*	☐	☐	☐
Gifts from individual donors below a giving level of $7,500 per year *(Display only if the organization receives gifts from individual donors at or above a giving level of $7,500 per year.)*	☐	☐	☐
Gifts from individual donors at or above a giving level of $7,500 per year *(Display only if the organization receives gifts from individual donors at or above a giving level of $7,500 per year.)*	☐	☐	☐
Gifts from individual donors through donor-advised funds (DAFs) *(Display only if the organization receives gifts from individual donors through DAFs.)*	☐	☐	☐

22. *(Display only if "decreased" was selected for at least one response option in the previous question.)*
By what percentage, approximately, did your organization's revenue from the following sources **decrease** in 2020 as compared to 2019? *(Valid numbers >0)*
Earned revenue: _____% *(Display only if "decreased" was selected for earned revenue in the previous question.)*
Grants from staffed foundations: _____% *(Display only if "decreased" was selected for staffed foundations in the previous question.)*
Grants from government sources: _____% *(Display only if "decreased" was selected for government grants in the previous question.)*
Gifts from individual donors: _____% *(Display only if "decreased" was selected for individual donors in the previous question.)*
Gifts from individual donors below a giving level of $7,500 per year: _____% *(Display only if "decreased" was selected for individual donors below $7,500 in the previous question.)*
Gifts from individual donors at or above a giving level of $7,500 per year: _____% *(Display only if "decreased" was selected for individual donors at or above $7,500 in the previous question.)*
Gifts from individual donors through donor-advised funds (DAFs): _____% *(Display only if "decreased" was selected for individual donors through DAFs in the previous question.)*

23. *(Display only if "increased" was selected for at least one response option two questions prior.)* By what percentage, approximately, did your organization's revenue from the following sources **increase** in 2020 as compared to 2019? *(Valid numbers >0)*
Earned revenue: _____% *(Display only if "increased" was selected for earned revenue two questions prior.)*
Grants from staffed foundations: _____% *(Display only if "increased" was selected for staffed foundations two questions prior.)*
Grants from government sources: _____% *(Display only if "increased" was selected for government grants two questions prior.)*
Gifts from individual donors: _____% *(Display only if "increased" was selected for individual donors two questions prior.)*
Gifts from individual donors below a giving level of $7,500 per year: _____% *(Display only if "increased" was selected for individual donors below $7,500 two questions prior.)*
Gifts from individual donors at or above a giving level of $7,500 per year: _____% *(Display only if "increased" was selected for individual donors at or above $7,500 two questions prior.)*
Gifts from individual donors through donor-advised funds (DAFs): _____% *(Display only if "increased" was selected for individual donors through DAFs in the previous question.)*

24. In what month does your organization's fiscal year end? *(Dropdown menu.)*
    ☐ January
    ☐ February
    ☐ March
    ☐ April
    ☐ May
    ☐ June
    ☐ July
    ☐ August
    ☐ September
    ☐ October
    ☐ November
    ☐ December

25. What was the status of your organization's budget at the end of the most recently completed fiscal year?
    ☐ My organization ran a <u>deficit</u> in the most recently completed fiscal year.
    ☐ My organization <u>broke even</u> in the most recently completed fiscal year.
    ☐ My organization ran a <u>surplus</u> in the most recently completed fiscal year.

26. What do you project will be the status of your organization's budget at the end of the current fiscal year?
    ☐ I project that my organization will run a <u>deficit</u> at the end of the current fiscal year.
    ☐ I project that my organization will <u>break even</u> at the end of the current fiscal year.
    ☐ I project that my organization will run a <u>surplus</u> at the end of the current fiscal year.

27. *(Display only if the organization had reserve funds before the COVID-19 pandemic began.)* Currently, how many months' worth of operating expenses in reserve funds does your organization have left? _____ months *(valid number >= 0)*

28. What actions, if any, did your organization take in 2020 to support the mental and emotional well-being of your staff?
    _____
    _____
    _____

29. Does your organization primarily serve any of the following communities? (*Select all that apply*.)
☐ Asian or Asian American communities
☐ Black or African American communities
☐ Hispanic, Latino, Latina, Latinx, or Latin American communities
☐ Middle Eastern or North African communities
☐ Native American, Native Alaskan, or Indigenous communities
☐ Native Hawaiian or Pacific Islander communities
☐ Immigrants
☐ Low-income communities
☐ People with disabilities
☐ Older adults
☐ None of the above *(mutually exclusive)*

30. What are the biggest challenges currently faced by the people and communities your organization serves?
_____
_____
_____

31. In 2020, did your organization change the way it engages the people and communities it serves in organizational decision-making?
☐ Yes
☐ No

32. *(Display only if "Yes" was selected in the previous question.)* How did your organization change the way it engages the people and communities it serves in organizational decision-making?
_____
_____
_____

33. What changes has your organization made to its current work based upon engaging the people and communities it serves?
_____
_____
_____

FUNDER SUPPORT FOR YOUR ORGANIZATION

34. *(Display only if the organization receives funding from 1 staffed foundation.)* Did your organization's staffed foundation funder take the following actions for your organization in 2020?

	Yes	No	Not sure
Proactively converted restricted grant funds to unrestricted funding	☐	☐	☐
Offered to discuss converting restricted grant funds to unrestricted funding	☐	☐	☐
Automatically renewed grants for (an) additional year(s)	☐	☐	☐
Accelerated payment schedules on grants	☐	☐	☐
Increased size of current grants	☐	☐	☐
Extended the deadline for completing the work funded by current grants	☐	☐	☐
Allowed goals of current grants to shift	☐	☐	☐
Waived reporting deadlines or made them flexible	☐	☐	☐
Postponed in-person and/or virtual site visits	☐	☐	☐
Forgave interest on program-related investment (PRI) loans	☐	☐	☐
Communicated proactively and regularly with your organization about its decision-making and responses without asking more of your organization	☐	☐	☐
Asked for your feedback on its grantmaking practices	☐	☐	☐
Incorporated your feedback into its grantmaking practices	☐	☐	☐
Lifted up the voice of your organization to inform public discourse	☐	☐	☐
Lifted up the voices of the people and communities your organization serves to inform public discourse	☐	☐	☐
Supported, when appropriate, your organization's engagement in public policy	☐	☐	☐
Other (*please specify:* _____)	☐	☐	☐

35. *(Display only if the organization receives funding from 1 staffed foundation.)* Did your organization's staffed foundation funder provide **new** grants of the following types to your organization in 2020?

	Yes	No	Not sure
Flexible program/project support	☐	☐	☐
Unrestricted support	☐	☐	☐
Organizational strengthening support	☐	☐	☐
Multiyear support	☐	☐	☐
Multiyear unrestricted support	☐	☐	☐

36. *(Display only if the organization receives funding from multiple staffed foundations.)* Approximately how many of your organization's staffed foundation funders took the following actions for your organization in 2020?

	None (0%)	A few (1-24%)	Some (25-49%)	Most (50-99%)	All (100%)	Not sure
Proactively converted restricted grant funds to unrestricted funding	☐	☐	☐	☐	☐	☐
Offered to discuss converting restricted grant funds to unrestricted funding	☐	☐	☐	☐	☐	☐
Automatically renewed grants for (an) additional year(s)	☐	☐	☐	☐	☐	☐
Accelerated payment schedules on grants	☐	☐	☐	☐	☐	☐
Increased size of current grants	☐	☐	☐	☐	☐	☐
Extended the deadline for completing the work funded by current grants	☐	☐	☐	☐	☐	☐
Allowed goals of current grants to shift	☐	☐	☐	☐	☐	☐
Waived reporting deadlines or made them flexible	☐	☐	☐	☐	☐	☐
Postponed in-person and/or virtual site visits	☐	☐	☐	☐	☐	☐
Forgave interest on program-related investment (PRI) loans	☐	☐	☐	☐	☐	☐
Communicated proactively and regularly with your organization about its decision-making and responses without asking more of your organization	☐	☐	☐	☐	☐	☐
Asked for your feedback on its grantmaking practices	☐	☐	☐	☐	☐	☐
Incorporated your feedback into its grantmaking practices	☐	☐	☐	☐	☐	☐
Lifted up the voice of your organization to inform public discourse	☐	☐	☐	☐	☐	☐
Lifted up the voices of the people and communities your organization serves to inform public discourse	☐	☐	☐	☐	☐	☐
Supported, when appropriate, your organization's engagement in public policy	☐	☐	☐	☐	☐	☐
Other (*please specify: _____*)	☐	☐	☐	☐	☐	☐

37. *(Display only if the organization receives funding from multiple staffed foundations.)* Approximately how many of your organization's staffed foundation funders provided **new** grants of the following types to your organization in 2020?

	None (0%)	A few (1-24%)	Some (25-49%)	Most (50-99%)	All (100%)	Not sure
Flexible program/project support	☐	☐	☐	☐	☐	☐
Unrestricted support	☐	☐	☐	☐	☐	☐
Organizational strengthening support	☐	☐	☐	☐	☐	☐
Multiyear support	☐	☐	☐	☐	☐	☐
Multiyear unrestricted support	☐	☐	☐	☐	☐	☐

38. *(Display only if at least one of the communities was selected in question 29 and the organization receives funding from 1 staffed foundation.)* Did your organization's staffed foundation funder provide **new** funding (funding that the foundation had not provided in the past) to your organization in 2020 or for 2021 to support the following communities?

(Display only the items selected in question 29.)	Yes	No
Asian or Asian American communities	☐	☐
Black or African American communities	☐	☐
Hispanic, Latino, Latina, Latinx, or Latin American communities	☐	☐
Middle Eastern or North African communities	☐	☐
Native American, Native Alaskan, or Indigenous communities	☐	☐
Native Hawaiian or Pacific Islander communities	☐	☐
Immigrants	☐	☐
Low-income communities	☐	☐
People with disabilities	☐	☐
Older adults	☐	☐

39. *(Display only if at least one of the communities was selected in question 29 and the organization receives funding from multiple staffed foundations.)* Approximately how many of your organization's staffed foundation funders provided **new** funding (funding that the foundations had not provided in the past) to your organization in 2020 or for 2021 to support the following communities?

(Display only the items selected in question 29.)	None (0%)	A few (1-24%)	Some (25-49%)	Most (50-99%)	All (100%)
Asian or Asian American communities	☐	☐	☐	☐	☐
Black or African American communities	☐	☐	☐	☐	☐
Hispanic, Latino, Latina, Latinx, or Latin American communities	☐	☐	☐	☐	☐
Middle Eastern or North African communities	☐	☐	☐	☐	☐
Native American, Native Alaskan, or Indigenous communities	☐	☐	☐	☐	☐
Native Hawaiian or Pacific Islander communities	☐	☐	☐	☐	☐
Immigrants	☐	☐	☐	☐	☐
Low-income communities	☐	☐	☐	☐	☐
People with disabilities	☐	☐	☐	☐	☐
Older adults	☐	☐	☐	☐	☐

40. *(Display only if the organization receives funding from 1 staffed foundation.)* Have you communicated with your organization's foundation funder about future funding after your current grant ends?
   ☐ Yes
   ☐ No

41. *(Display only if "Yes" was selected in the previous question.)* From your communications with your organization's foundation funder, to what extent do you have clarity about the future of your funding after your current grant ends?

- ☐ No clarity
- ☐ Some clarity
- ☐ Full clarity

(Display only if the organization receives gifts from major donors.) For the following questions, please keep in mind the following definition of **major donors**: individual donors who give to your organization at or above a giving level of $7,500 per year.

42. *(Display only if the organization receives funding from multiple staffed foundations and/or gifts from major donors.)* Have you communicated with your organization's funders about future funding after your current funding ends?

Type of funder	No	Yes, with **a few** funders (1-24%)	Yes, with **some** funders (25-49%)	Yes, with **most** funders (50-99%)	Yes, with **all** funders (100%)
Staffed foundation funders *(Display only if the organization receives funding from multiple staffed foundations.)*	☐	☐	☐	☐	☐
Major donors *(Display only if the organization receives gifts from major donors.)*	☐	☐	☐	☐	☐

43. *(Display only if "Yes" was selected for at least one item in the previous question.)* From your communications with your organization's funders, to what extent do you have clarity about the future of your funding after your current funding ends from each source?

Type of funder	No clarity	Some clarity	Full clarity
Staffed foundation funders *(Display only if "Yes" was selected for foundations in the previous question.)*	☐	☐	☐
Major donors *(Display only if "Yes" was selected for major donors in the previous question.)*	☐	☐	☐

44. *(Display only if the organization receives funding from staffed foundations and/or gifts from major donors.)* Overall, how candid do you feel you were able to be with your organization's funders about challenges your organization faced in 2020?

Type of funder	Not at all candid	Somewhat candid	Very candid
Staffed foundation funders *(Display only if the organization receives funding from staffed foundations.)*	☐	☐	☐
Major donors *(Display only if the organization receives gifts from major donors.)*	☐	☐	☐

45. *(Display only if the organization receives funding from staffed foundations and/or gifts from major donors.)* Overall, how helpful were your organization's funders to your organization in 2020?

Type of funder	Very harmful	Somewhat harmful	Neither harmful nor helpful	Somewhat helpful	Very helpful
Staffed foundation funders *(Display only if the organization receives funding from staffed foundations.)*	☐	☐	☐	☐	☐
Major donors *(Display only if the organization receives gifts from major donors.)*	☐	☐	☐	☐	☐

46. *(Display only if the organization receives funding from staffed foundations.)* Please describe the ways in which your organization's **staffed foundation funders** were most helpful to your organization in 2020.

_____
_____
_____

47. *(Display only if the organization receives funding from staffed foundations.)* Please describe the ways in which your organization's **staffed foundation funders** were harmful, if at all, to your organization in 2020.

_____
_____
_____

48. *(Display only if the organization receives gifts from major donors.)* Please describe the ways in which your organization's **major donors** were most helpful to your organization in 2020.

_____
_____
_____

49. *(Display only if the organization receives gifts from major donors.)* Please describe the ways in which your organization's **major donors** were harmful, if at all, to your organization in 2020.

_____
_____
_____

50. *(Display only if the organization receives funding from staffed foundations and/or gifts from major donors.)* Overall, how well do you feel that your funders understand what your organization needs at this time?

Type of funder	No understanding	Some understanding	Thorough understanding
Staffed foundation funders *(Display only if the organization receives funding from staffed foundations.)*	☐	☐	☐
Major donors *(Display only if the organization receives gifts from major donors.)*	☐	☐	☐

51. *(Display only if the organization receives funding from staffed foundations.)* What do you most need from your organization's **staffed foundation funders** to help your organization in 2021?
_____
_____
_____

52. *(Display only if the organization receives gifts from major donors.)* What do you most need from your organization's **major donors** to help your organization in 2021?
_____
_____
_____

CARES ACT

On March 27, 2020, the Coronavirus Aid, Relief, and Economic Security (CARES) Act was signed into law. The act included three loan programs to which nonprofits could apply: the Paycheck Protection Program, Economic Injury Disaster Loan Program, and the Mid-Size Loan Program.

53. To which, if any, of these loan programs did your organization apply in 2020? (*Select all that apply.*)
   ☐ Paycheck Protection Program
   ☐ Existing Economic Injury Disaster Loan Program
   ☐ Mid-Size Loan Program (under the Economic Stabilization Fund)
   ☐ A different loan available through my organization's bank
   ☐ None of the above *(mutually exclusive)*
   ☐ Not sure *(mutually exclusive)*

54. *(Display only if "None of the above" was selected in the previous question.)* Why did your organization not apply to any loan programs in 2020?
_____
_____
_____

55. *(Display only if "Paycheck Protection Program" was selected.)* Did your organization receive funding through the Paycheck Protection Program in 2020?

☐ Yes, we received funding.

☐ No, the money ran out before we could receive funding.

☐ No, we were rejected.

☐ I'm not sure.

56. *(Display only if "Yes, we received funding" was selected in the previous question.)* Has or will your organization apply for forgiveness on the loan it received through the Paycheck Protection Program?

☐ Yes, my organization already applied for forgiveness on the loan.

☐ Yes, my organization plans to apply for forgiveness on the loan.

☐ No, my organization has not and will not apply for forgiveness on the loan.

☐ I'm not sure.

57. *(Display only if "Yes, my organization already applied for forgiveness on the loan" was selected in the previous question.)* What was the result of your organization's application for loan forgiveness?

☐ The full amount of the loan was forgiven.

☐ A partial amount of the loan was forgiven.

☐ None of the loan was forgiven.

☐ We are still waiting on a decision.

☐ I'm not sure.

58. *(Display only if "Existing Economic Injury Disaster Loan Program" was selected.)* Did your organization receive funding through the Existing Economic Injury Disaster Loan Program in 2020?

☐ Yes, we received funding.

☐ No, the money ran out before we could receive funding.

☐ No, we were rejected.

☐ I'm not sure.

59. *(Display only if "Mid-Size Loan Program" was selected.)* Did your organization receive funding through the Mid-Size Loan Program in 2020?

☐ Yes, we received funding.

☐ No, the money ran out before we could receive funding.

☐ No, we were rejected.

☐ I'm not sure.

60. Would you describe your organization as a direct service nonprofit?

☐ Yes

☐ No

☐ Not sure

61. In what program area(s) does your organization work? (*Select all that apply*.)

☐ Agriculture, fishing, and forestry

☐ Animals

☐ Arts and culture

☐ Community and economic development

☐ Education

☐ Environment

☐ Health

☐ Human rights

☐ Human services

☐ Information and communications

☐ International relations

☐ Philanthropy

☐ Public affairs

☐ Public safety

☐ Religion

☐ Science

☐ Social justice

☐ Social sciences

☐ Sports and recreation

☐ Other (*please specify*: _____)

62. Does your organization have an endowment?

☐ Yes

☐ No

63. How would you describe the geographical scope(s) of your organization? (*Select all that apply*.)

☐ Local

☐ State

☐ Regional

☐ National

☐ Global

64. For how many years has your organization existed?
   - [ ] Less than 10 years
   - [ ] 10 to 20 years
   - [ ] More than 20 years

65. Which of the following best describes the racial composition of your organization's board?
   - [ ] No board members of color
   - [ ] 1-24% board members of color
   - [ ] 25-49% board members of color
   - [ ] 50-74% board members of color
   - [ ] 75-100% board members of color

66. What is your current role at your organization?
   - [ ] CEO/Executive Director or equivalent
   - [ ] Finance Director or equivalent
   - [ ] Development Director or equivalent
   - [ ] Other (*please specify:* _____)

67. How many years have you been in your current role at your organization?
   - [ ] Less than 1 year
   - [ ] At least 1 year but fewer than 3 years
   - [ ] At least 3 years but fewer than 6 years
   - [ ] At least 6 years but fewer than 10 years
   - [ ] 10 years or longer

68. What is your race or ethnicity? (*Select all that apply*.)
   - [ ] Asian or Asian American
   - [ ] Black or African American
   - [ ] Hispanic, Latino, Latina, Latinx, or Latin American
   - [ ] Middle Eastern or North African
   - [ ] Multiracial or Multi-ethnic
   - [ ] Native American, Native Alaskan, or Indigenous
   - [ ] Native Hawaiian or Pacific Islander
   - [ ] White
   - [ ] Race or ethnicity not included above (*optional, please describe*: _____)
   - [ ] Prefer not to say *(mutually exclusive)*

69. Do you identify as a person of color?

☐ Yes

☐ No

☐ Prefer not to say

70. How do you describe yourself? (*Select all that apply.*)

☐ Woman (Cisgender or Transgender)

☐ Man (Cisgender or Transgender)

☐ Gender non-conforming

☐ Non-binary

☐ Different identity (*optional, please describe:* _____)

☐ Prefer not to say *(mutually exclusive)*

71. Do you have a disability?

☐ Yes

☐ No

☐ Prefer not to say